



RESIDENTIAL & COMMERCIAL CONTRACTING

*"Service is our only business!"*

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## APPLES TO APPLES VS. APPLES TO LEMONS

Name of Contractor 1:

Name of Contractor 2:

Name of Contractor 3:

Blue Sky Services, Inc.

### Getting Bids and Selecting a Contractor

When comparing bids, be certain the bids are for comparable work—the same job and using the same quality materials. If the work isn't comparable, you can't accurately compare bids. The lowest bid may not be your best choice and will usually cost you much more in the long run. Log onto [WRAL.COM](http://WRAL.COM) and go to the **Triangle "We Care"** link for help in selecting the best contractor.

The most qualified contractor will have "Y" circled for each statement.

	Blue Sky Services	Contractor 2	Contractor 3
I saw proof of the contractor's license and it is current.	Y / N	Y / N	Y / N
I saw proof of the contractor's current insurance and he carries more than the minimum required.	Y / N	Y / N	Y / N
The contractor is easily accessible having an office location, website, yellow page listing, etc...	Y / N	Y / N	Y / N
The contractor gave me a detailed bid describing the work to be completed and materials to be used.	Y / N	Y / N	Y / N
The contractor offers a written warranty which I have seen.	Y / N	Y / N	Y / N
The contractor supplied references. I have checked them out and am very impressed.	Y / N	Y / N	Y / N
The contractor provided examples of previous projects and I am very impressed.	Y / N	Y / N	Y / N
The contractor gave a very professional presentation and I was very impressed.	Y / N	Y / N	Y / N

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A qualified contractor is licensed by the state and has a minimum of one million dollars public liability insurance with an insurance carrier bonded to do business within the state of North Carolina.